

CarParts.com reports Q2 2025 sales at \$151.9 million, up 5% YOY

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CarParts.com Inc., a US-based e-commerce provider of automotive parts and accessories, has reported results for the second quarter of 2025 ending June 28, 2025. The company reported a 5% increase in net sales, reaching \$151.9 million, compared to the same quarter the previous year.



Source: Getty

Its gross profit rose to \$49.8 million from \$48.4 million in the year before, with gross margin decreasing 70 basis points to 32.8%. The decrease was primarily driven by product mix and the impact of tariffs.

The company faced a net loss of \$12.7 million, or \$0.23 per share, higher than the \$8.7 million loss, or \$0.15 per share, reported in the year-ago quarter. Adjusted EBITDA was reported at a negative \$3.1 million, compared to a slightly negative \$0.1 million in the prior year.

Total operating expenses were \$62.2 million compared to \$57.1 million in the year-ago quarter. Operating expense as a percent of net sales increased 1.3% to 40.9% in the second quarter, mainly due to unfavorable marketing spend, in addition to the impact of one-time fees related to the company's ongoing exploration of strategic alternatives in 2025.

The company is evaluating various strategic alternatives in response to inbound interest, and therefore, it is not providing guidance for 2025.

"We remain fully engaged in our process to explore strategic alternatives to maximize shareholder value and are highly confident that this process is nearing completion. We are currently evaluating several different transaction structures, including a potential sale of the company and strategic investments that we believe have the potential to strengthen our capabilities and unlock new growth. In all of this, our board is committed to continuing to operate in a manner that delivers value to our shareholders. That said, there can be no assurance that we will reach a transaction," said David Meniane, CEO.

"A lot of the work is happening behind the scenes — from realigning our fulfillment network to investing in AI and automation — and we expect these efforts to generate approximately \$10 million in annualized cost savings. As they come together, we're confident that our financial performance will follow: first in margin and efficiency gains, and then in earnings growth," added Meniane.

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